

AGENDA



Recommendation for Council Action (Purchasing)

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|--|--|------|----------------------|-----|
| Austin City Council | Item ID: | 7308 | Agenda Number | 55. |
| Meeting Date: | June 23, 2011 | | | |
| Department: | Purchasing | | | |
| Subject | | | | |
| <p>Authorize award and execution of a 12-month service agreement contract with ONSITE HEALTH DIAGNOSTICS, Irving, TX or one of the other qualified bidders for IFB-BV No. JSD0201, to provide preventive health services (fingerstick blood test, venipuncture blood test, bone density scans, and influenza vaccinations) for City of Austin employees, retirees, and other eligible participants in an estimated amount not to exceed \$327,500, with two one year extension options in an estimated amount not to exceed \$327,500 per extension option, for a total estimated contract amount not to exceed \$982,500.</p> | | | | |
| Amount and Source of Funding | | | | |
| <p>Funding in the amounts of \$245,625 for Onsite Health Diagnostics will be included in the 2011-2012 Proposed Operating Budget of the Employees Benefits Fund. Funding for the remaining contract periods and extension options are contingent upon available funding in future budgets.</p> | | | | |
| Fiscal Note | | | | |
| <p>There is no unanticipated fiscal impact. A fiscal note is not required.</p> | | | | |
| Purchasing Language: | Best evaluated bid of five bids received. | | | |
| Prior Council Action: | [Redacted] | | | |
| For More Information: | Jeff Dilbert, Buyer II, 974-2651 | | | |
| Boards and Commission Action: | [Redacted] | | | |
| MBE / WBE: | <p>This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.</p> | | | |
| Related Items: | [Redacted] | | | |

Additional Backup Information

This request allows for the development of an agreement with a qualified bidder that Council selects. If the City is unsuccessful in negotiating a satisfactory agreement with the selected bidder, negotiations will cease with that provider. Staff will return to Council so that Council may select another qualified bidder and authorize contract negotiations with this provider.

This contract is for employee health and fitness services for City employees, retirees, and other eligible participants. The services will include providing voluntary blood screenings, fitness assessments, bone density screenings, and flu shots as preventive health measures targeting common acute illnesses and chronic diseases.

This contract continues the non-invasive finger-stick option that provides immediate feedback regarding blood glucose, total cholesterol, and HDL cholesterol – both fasting and non-fasting. All screenings include a blood pressure, height, and weight measurements. A fasting comprehensive venipuncture blood screening will also be provided at specific clinics throughout the year.

On-site screening of employees in the work place is an established practice in the industry. These preventative services are used as a pro-active approach to identify unhealthy conditions and behaviors and to inform employees about their health in order to reduce medical claims.

An evaluation panel consisting of benefits expert personnel from the Human Resources Department evaluated the bids based on company experience, personnel qualifications, prior experience, responsiveness to scope of work, program design, number of network providers, acceptance of the City's contract terms, and total cost. The recommendation for award was to Onsite Health Diagnostics, the best evaluated bidder.

MBE/WBE solicited: 4/6

MBE/WBE bid: 0/0

BID TABULATION
PREVENTIVE HEALTH SERVICES
IFB-BV NO. JSD0201

| <u>Vendor</u> | <u>Total Price</u> |
|---|--------------------|
| U. S. Mobile Health Exams Jacksonville, FL | \$239,500 |
| Onsite Health Diagnostics Irving TX | \$327,500 |
| Concentra Health Services Addison, TX | \$405,500 |
| Life Time Fitness, Inc. Chanhassen, NM | \$399,500 |
| Protouch Staffing Dallas, TX | \$230,500 |

A complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

BID ANALYSIS

- a. Adequate competition.
- b. 172 notices were sent including 4 MBEs/6 WBEs. Five bids were received. No MBEs/WBEs responded

APPROVAL JUSTIFICATION

- a. Best evaluated bid.
- b. The Purchasing Office concurs with the Human Resources Office's recommendation
- c. Advertised in the Austin American-Statesman and Internet.